



## COURSES TAUGHT IN ENGLISH OFFERED TO EXCHANGE STUDENTS

AY 2016-17

## DEPARTMENT OF ACCOUNTING (18)

Code <sup>1</sup>	OLD Code	Description	Credits <sup>2</sup>	Semester <sup>3</sup>	Level <sup>4</sup>
30005	30005	ACCOUNTING AND FINANCIAL STATEMENT ANALYSIS	11	1	UNDERGRADUATE
30007	30007	MANAGERIAL ACCOUNTING	6	1	UNDERGRADUATE
30161	30161	AUDITING	6	1	UNDERGRADUATE
30293	New	STRATEGIC MANAGEMENT ACCOUNTING	6	1	UNDERGRADUATE
30336	New	ACCOUNTING AND FINANCIAL STATEMENT ANALYSIS - a <b>tablet (preferred device) / laptop is required</b>	6	1	UNDERGRADUATE
30292	30292	INTERMEDIATE FINANCIAL ACCOUNTING	6	2	UNDERGRADUATE
30404	New	ACCOUNTING	8	2	UNDERGRADUATE
20126	20126	FINANCIAL REPORTING AND INTERNATIONAL ACCOUNTING STANDARDS - a <b>tablet (preferred device) / laptop is required</b>	10	1	GRADUATE
20161	20161	PERFORMANCE MEASUREMENT - a <b>tablet (preferred device) / laptop is required</b>	6	1	GRADUATE
20214	20214	FINANCIAL REPORTING AND ANALYSIS - a <b>tablet (preferred device) / laptop is required</b>	6	1	GRADUATE
20219	20219	ACCOUNTING AND CONTROL IN MNCS	6	1	GRADUATE
20227	20227	RISK ASSESSMENT AND AUDITING	6	1	GRADUATE
20229	20229	COST MANAGEMENT SYSTEM	6	1	GRADUATE
20479	20479	PERFORMANCE MEASUREMENT AND CORPORATE STRATEGY - MODULE I (PERFORMANCE MEASUREMENT) - a <b>tablet (preferred device) / laptop is required</b>	8	1	GRADUATE

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<sup>2</sup> Bocconi credit system is ECTS equivalent: each Bocconi credit corresponds to 25 hours workload, of which 8 lecture hours.

<sup>3</sup> Semester 1 = Fall Semester; Semester 2 = Spring Semester.

<sup>4</sup> Undergraduate students can select courses at the undergraduate level only, while graduate students can select courses both at the undergraduate and graduate level.

## DEPARTMENT OF ACCOUNTING

Code <sup>1</sup>	OLD Code	Description	Credits <sup>2</sup>	Semester <sup>3</sup>	Level <sup>4</sup>
20177	20177	FAIR VALUE ACCOUNTING, REPORTING AND VALUATION - a <b>tablet (preferred device) / laptop is required</b>	8	2	GRADUATE
20178	20178	PERFORMANCE MEASUREMENT AND CONTROL SYSTEMS - a <b>tablet (preferred device) / laptop is required</b>	10	2	GRADUATE
20221	20221	FINANCIAL STATEMENTS ANALYSIS (ADVANCED COURSE)	6	2	GRADUATE
20556	20489	ADVANCED ACCOUNTING	6	2	GRADUATE

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## DEPARTMENT OF DECISION SCIENCES (18)

Code <sup>1</sup>	OLD Code	Description	Credits <sup>2</sup>	Semester <sup>3</sup>	Level <sup>4</sup>
30001	30001	STATISTICS	8	1	UNDERGRADUATE
30261	30261	EXPERIMENTAL ECONOMICS AND PSYCHOLOGY	6	1	UNDERGRADUATE
30063	30063	MATHEMATICS - MODULE 2 (APPLIED)	7	2	UNDERGRADUATE
30320	30320	QUANTITATIVE METHODS FOR SOCIAL SCIENCES (MODULE II - STATISTICS) - <b>a tablet (preferred device) / laptop is required</b>	6	2	UNDERGRADUATE
30398	New	FUNDAMENTALS OF COMPUTER SCIENCE	8	2	UNDERGRADUATE
30401	New	MATHEMATICS AND STATISTICS - MODULE 2 (STATISTICS)	8	2	UNDERGRADUATE
20136	20136	ADVANCED MATHEMATICS FOR ECONOMICS AND SOCIAL SCIENCES	8	1	GRADUATE
20137	20137	ADVANCED STATISTICS FOR ECONOMICS AND SOCIAL SCIENCES	8	1	GRADUATE
20149	20149	QUANTITATIVE METHODS FOR MANAGEMENT- <b>a tablet (preferred device) / laptop is required</b>	6	1	GRADUATE
20179	20179	DATA ANALYSIS - <b>a tablet (preferred device) / laptop is required</b>	6	1	GRADUATE
20231	20231	BAYESIAN STATISTICAL METHODS	6	1	GRADUATE
20486	20486	PRINCIPLES OF BUSINESS ANALYTICS - <b>a tablet (preferred device) / laptop is required</b>	6	1	GRADUATE
20517	20517	QUANTITATIVE METHODS FOR SOCIAL SCIENCES - <b>a tablet (preferred device) / laptop is required</b>	6	1	GRADUATE
20150	20150	STATISTICS FOR ECONOMICS AND BUSINESS - <b>a tablet (preferred device) / laptop is required</b>	8	2	GRADUATE

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## DEPARTMENT OF DECISION SCIENCES

Code <sup>1</sup>	OLD Code	Description	Credits <sup>2</sup>	Semester <sup>3</sup>	Level <sup>4</sup>
20173	20173	MARKET RESEARCH - a tablet (preferred device) / laptop is required	6	2	GRADUATE
20236	20236	TIME SERIES ANALYSIS OF ECONOMIC-FINANCIAL DATA	6	2	GRADUATE
20462	20462	SOCIAL AND ECONOMIC NETWORKS	6	2	GRADUATE
20538	New	PREDICTIVE ANALYTICS FOR DATA DRIVEN DECISIONS MAKING	6	2	GRADUATE

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## DEPARTMENT OF ECONOMICS (36)

Code <sup>1</sup>	OLD Code	Description	Credits <sup>2</sup>	Semester <sup>3</sup>	Level <sup>4</sup>
30065	30065	ECONOMICS - MODULE 1 (MICROECONOMICS)	7 or 9	1 & 2	UNDERGRADUATE
30147	30147	THE ECONOMICS OF IMPERFECT LABOUR MARKETS	6	1	UNDERGRADUATE
30159	30159	MONETARY THEORY AND POLICY - a tablet (preferred device) / laptop is required	6	1	UNDERGRADUATE
30172	New	FINANCIAL MACROECONOMICS	6	1	UNDERGRADUATE
30284	New	EMPIRICAL METHODS FOR ECONOMICS (INTRODUCTION TO ECONOMETRICS)	6	1	UNDERGRADUATE
30294	30294	EVOLUTION OF ECONOMIC IDEAS	6	1	UNDERGRADUATE
30325	30325	INTRODUCTION TO ECONOMICS (MODULE I - MICROECONOMICS) - a tablet (preferred device) / laptop is required	6	1	UNDERGRADUATE
30335	New	POLITICAL ECONOMICS - a tablet (preferred device) / laptop is required	8	1	UNDERGRADUATE
30403	New	MICROECONOMICS	8	1	UNDERGRADUATE
30442	New	ADVANCED ECONOMIC POLICY	6	1	UNDERGRADUATE
30054	30054	INTERNATIONAL AND MONETARY ECONOMICS	6	2	UNDERGRADUATE
30057	30057	INTERNATIONAL ECONOMICS	6	2	UNDERGRADUATE
30066	30066	ECONOMICS - MODULE 2 (MACROECONOMICS)	8	2	UNDERGRADUATE
30145	30145	DEVELOPMENT ECONOMICS	6	2	UNDERGRADUATE
30283	30283	MARKETS, ORGANIZATIONS AND INCENTIVES	6	2	UNDERGRADUATE

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## DEPARTMENT OF ECONOMICS

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30287	<i>New</i>	MACROECONOMICS AND THE WORLD ECONOMY	6	2	UNDERGRADUATE
30313	30146	ECONOMICS OF INSTITUTIONS AND CULTURE	6	2	UNDERGRADUATE
30326	30326	INTRODUCTION TO ECONOMICS (MODULE II - MACROECONOMICS) - <b>a tablet (preferred device) / laptop is required</b>	6	2	UNDERGRADUATE
30387	30387	CLIMATE CHANGE ECONOMICS	6	2	UNDERGRADUATE
30443	30057	INTERNATIONAL MACROECONOMICS	6	2	UNDERGRADUATE
20285	20285	ADVANCED MACROECONOMICS	6	1	GRADUATE
20298	20298	POLITICAL ECONOMICS - ADVANCED	6	1	GRADUATE
20464	20464	INDUSTRIAL ORGANIZATION	6	1	GRADUATE
20532	20532	MACROECONOMETRICS	6	1	GRADUATE
20540	20501	TOPICS IN INTERNATIONAL TRADE	6	1	GRADUATE
20548	20205	FOUNDATIONS OF GLOBALIZATION - MODULE 1 (Macroeconomics and the global economy) - <b>a tablet (preferred device) / laptop is required</b>	6	1	GRADUATE
20203	20203	ECONOMETRICS	8	2	GRADUATE
20287	20287	DEVELOPMENT ECONOMICS	6	2	GRADUATE
20290	20290	GAME THEORY: ANALYSIS OF STRATEGIC THINKING	6	2	GRADUATE
20294	20294	LABOUR ECONOMICS	6	2	GRADUATE

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## DEPARTMENT OF ECONOMICS

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20295	20295	MICROECONOMETRICS	6	2	GRADUATE
20296	20296	ADVANCED MICROECONOMICS	6	2	GRADUATE
20297	<i>New</i>	MONETARY POLICY	6	2	GRADUATE
20463	20463	COMPETITION POLICY, REGULATION AND LIBERALIZATIONS	6	2	GRADUATE
20503	20503	MACROECONOMIC TRENDS - a tablet (preferred device) / laptop is required	6	2	GRADUATE
20536	20536	MONETARY POLICY AND FINANCIAL REGULATION: ECONOMICS, POLITICAL ECONOMY AND HISTORY	6	2	GRADUATE

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## DEPARTMENT OF FINANCE (49)

Code <sup>1</sup>	OLD Code	Description	Credits <sup>2</sup>	Semester <sup>3</sup>	Level <sup>4</sup>
30006	30006	FINANCIAL MARKETS AND INSTITUTIONS	6	1	UNDERGRADUATE
30017	30017	CORPORATE FINANCE	6	1 & 2	UNDERGRADUATE
30148	30148	MANAGEMENT OF FINANCIAL INSTITUTIONS	6	1	UNDERGRADUATE
30150	30150	INTRODUCTION TO OPTIONS AND FUTURES	6	1	UNDERGRADUATE
30173	New	CORPORATE BANKING	6	1	UNDERGRADUATE
30178	30178	INTERNATIONAL BANKING	6	1	UNDERGRADUATE
30179	30179	INTERNATIONAL PROJECT FINANCE	6	1	UNDERGRADUATE
30180	30180	EQUITY PORTFOLIO MANAGEMENT	6	1	UNDERGRADUATE
30186	30186	VENTURE AND DEVELOPMENT CAPITAL	6	1	UNDERGRADUATE
30187	30187	ALTERNATIVE INVESTMENTS	6	1	UNDERGRADUATE
30257	30257	CORPORATE VALUATION	6	1	UNDERGRADUATE
30285	30188	EMPIRICAL METHODS FOR FINANCE (INTRODUCTION TO ECONOMETRICS FOR FINANCE)	6	1	UNDERGRADUATE
30055	30055	FINANCIAL ECONOMICS	6	2	UNDERGRADUATE
30151	30151	PRINCIPLES OF INTERNATIONAL FINANCE	6	2	UNDERGRADUATE
30177	30177	FINANCIAL MODELLING	6	2	UNDERGRADUATE
30181	30181	THE MICROSTRUCTURE OF FINANCIAL MARKETS	6	2	UNDERGRADUATE
30184	30184	RISK MANAGEMENT WITH DERIVATIVES	6	2	UNDERGRADUATE
30185	30185	BUSINESS VALUATION	6	2	UNDERGRADUATE

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Code <sup>1</sup>	OLD Code	Description	Credits <sup>2</sup>	Semester <sup>3</sup>	Level <sup>4</sup>
20127	20127	CORPORATE FINANCE (Business valuation) - <b>a tablet (preferred device) / laptop is required</b>	6	1	GRADUATE
20135	20135	THEORY OF FINANCE - <b>a tablet (preferred device) / laptop is required</b>	6	1	GRADUATE
20156	20156	INTERNATIONAL FINANCE - <b>a tablet (preferred device) / laptop is required</b>	8	1	GRADUATE
20188	20188	QUANTITATIVE FINANCE AND DERIVATIVES - MODULE 1	7	1	GRADUATE
20191	20191	FINANCIAL ECONOMETRICS AND EMPIRICAL FINANCE - MODULE 1 - <b>a tablet (preferred device) / laptop is required</b>	6	1	GRADUATE
20198	20198	FINANCIAL MANAGEMENT AND FINANCIAL MARKETS - <b>a tablet (preferred device) / laptop is required</b>	10	1	GRADUATE
20245	20245	ADVANCED DERIVATIVES	6	1	GRADUATE
20247	20247	APPLIED NUMERICAL FINANCE	6	1	GRADUATE
20248	20248	ASSET MANAGEMENT	6	1	GRADUATE
20249	20249	CREDIT RISK MANAGEMENT	6	1	GRADUATE
20251	20251	FIXED INCOME (ADVANCED METHODS)	6	1	GRADUATE
20252	20252	INFORMATION AND THE ARCHITECTURE OF FINANCIAL MARKETS	6	1	GRADUATE
20256	20256	MERGERS AND ACQUISITIONS	6	1	GRADUATE
20261	20261	REAL ESTATE FINANCE	6	1	GRADUATE

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20265	20265	INTERNATIONAL CORPORATE FINANCE	6	1	GRADUATE
20439	20439	STRUCTURED AND PROJECT FINANCE	6	1	GRADUATE
20453	20453	VENTURE CAPITAL AND VALUATION - <b>a tablet (preferred device) / laptop is required</b>	6	1	GRADUATE
20498	20498	ACTUARIAL FINANCE	6	1	GRADUATE
20554	New	PSYCHOLOGY, ECONOMIC ANALYSIS, AND BEHAVIORAL FINANCE	6	1	GRADUATE
20131	20131	INVESTMENT BANKING - <b>a tablet (preferred device) / laptop is required</b>	6	2	GRADUATE
20163	20163	RISK MANAGEMENT AND VALUE IN BANKING AND INSURANCE - <b>a tablet (preferred device) / laptop is required</b>	6	2	GRADUATE
20189	20189	QUANTITATIVE FINANCE AND DERIVATIVES - MODULE 2 - <b>a tablet (preferred device) / laptop is required</b>	7	2	GRADUATE
20192	20192	FINANCIAL ECONOMETRICS AND EMPIRICAL FINANCE - MODULE 2 - <b>a tablet (preferred device) / laptop is required</b>	6	2	GRADUATE
20211	20211	FINANCIAL MANAGEMENT AND CORPORATE BANKING	6	2	GRADUATE
20253	20253	INTERNATIONAL FINANCIAL MARKETS	6	2	GRADUATE
20258	20258	PRINCIPLES OF FINANCE	6	2	GRADUATE
20260	20260	PRIVATE EQUITY AND VENTURE CAPITAL	6	2	GRADUATE
20264	20264	COMPARATIVE FINANCIAL SYSTEMS	6	2	GRADUATE

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## DEPARTMENT OF FINANCE

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20499	20499	RETAIL BANK MANAGEMENT	6	2	GRADUATE
20541	20263	ADVANCED QUANTITATIVE METHODS FOR ASSET PRICING AND STRUCTURING	6	2	GRADUATE
20553	<i>New</i>	FINANCE FOR THE GREEN BUSINESS AND THE CIRCULAR ECONOMY	6	2	GRADUATE

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## DEPARTMENT OF LAW (34)

Code	OLD Code	Description	Credits <sup>1</sup>	Semester <sup>2</sup>
20141	20141	ADVANCED INTELLECTUAL PROPERTY LAW - a tablet (preferred device) / laptop is required	6	1
20142	20142	COMPETITION LAW	6	1
20143	20143	INTELLECTUAL PROPERTY AND COMPETITION LAW - a tablet (preferred device) / laptop is required	6	1
20510	20510	NATIONAL AND INTERNATIONAL INSTITUTIONS LAW - a tablet (preferred device) / laptop is required	6	1
30003	New	LAW - MODULE 1 (PRIVATE LAW)	6	1
30047	30047	INTRODUCTION TO THE LEGAL SYSTEM - MODULE 1	6	1
30322	30322	LAW (MODULE I - COMPARATIVE PUBLIC LAW) - a tablet (preferred device) / laptop is required	6	1
50027	50027	INTERNATIONAL LAW	9	1
50064	50064	CIVIL LIBERTIES AND HUMAN RIGHTS	6	1
50066	50066	COMPARATIVE INDUSTRIAL RELATIONS LAW	6	1
50070	50070	IT AND COMMUNICATION LAW	6	1
50101	New	ADVANCED COMPANIES AND BUSINESS LAW - ANTITRUST LAW	8	1
50120	New	ADMINISTRATIVE LAW - ENVIRONMENT LAW	8	1
50145	50145	ADVANCED CONSTITUTIONAL LAW - TRANSNATIONAL CONSTITUTIONAL LAW AND GOVERNMENT POLICIES	8	1
50169	50169	EU PRIVATE INTERNATIONAL LAW	6	1
50179	50179	THE LAW OF INTERNATIONAL ORGANIZATIONS	6	1
50182	50078	INTERNATIONAL TRADE AND INVESTMENT LAW	6	1
50183	New	MIGRATION LAW	6	1

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## DEPARTMENT OF LAW

Code	OLD Code	Description	Credits <sup>1</sup>	Semester <sup>2</sup>
20138	20138	COMPANY AND BUSINESS LAW (advanced course)	6	2
20139	20139	LEGAL ISSUES IN MARKETING - <b>a tablet (preferred device) / laptop is required</b>	6	2
20193	20193	FINANCIAL INSTITUTIONS AND MARKETS LAW - <b>a tablet (preferred device) / laptop is required</b>	6	2
20202	20202	BUSINESS LAW (SELECTED CORPORATE AND TAX ISSUES IN MANAGEMENT AND INTERNAL AUDITING) AND PUBLIC FINANCE - <b>a tablet (preferred device) / laptop is required</b>	9	2
20215	20215	INTERNATIONAL COMPARATIVE BUSINESS LAW - <b>a tablet (preferred device) / laptop is required</b>	6	2
30048	30048	INTRODUCTION TO THE LEGAL SYSTEM - MODULE 2	6	2
30058	30058	COMPARATIVE BUSINESS AND EUROPEAN LAW	7	2
30323	New	LAW (MODULE II - INTERNATIONAL AND EUROPEAN LAW) - <b>a tablet (preferred device) / laptop is required</b>	6	2
30405	New	FUNDAMENTALS OF INFORMATION TECHNOLOGY LAW	8	2
30428	New	INTRODUCTION TO THE LEGAL SYSTEM - MODULE 1	6	2
50063	50063	BANKING LAW	6	2
50077	50077	INTERNATIONAL AND COMPARATIVE TAXATION	6	2
50156	50156	CRIMINAL LAW (PATHS OF INTERNATIONALIZATION)	8	2
50162	50162	LABOUR LAW (EUROPEAN SOCIAL LAW)	6	2
50164	50164	THE LAW OF THE EUROPEAN UNION	9	2
50184	50173	INTERNATIONAL INTELLECTUAL PROPERTY LAW	6	2

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## DEPARTMENT OF MARKETING (29)

Code <sup>1</sup>	OLD Code	Description	Credits <sup>2</sup>	Semester <sup>3</sup>	Level <sup>4</sup>
30015	30015	MARKETING	6	1 & 2	UNDERGRADUATE
30223	30223	MARKETING COMMUNICATION	6	1	UNDERGRADUATE
30227	30227	INTRODUCTION TO E-MARKETING AND E-COMMERCE	6	1 & 2	UNDERGRADUATE
30230	30230	PERSONAL SELLING	6	1	UNDERGRADUATE
30439	New	GREEN MARKETING	6	1	UNDERGRADUATE
30228	30228	MARKETING RESEARCH	6	2	UNDERGRADUATE
30259	30259	NEW PRODUCTS AND PRODUCT MANAGEMENT	6	2	UNDERGRADUATE
30295	30295	PSYCHOLOGY OF MARKETING	6	2	UNDERGRADUATE
30377	30377	MARKET RESEARCH FOR CULTURAL SETTINGS	6	2	UNDERGRADUATE
20125	20125	CHANNEL MARKETING (Trade evolution, analysis and planning) <b>- a tablet (preferred device) / laptop is required</b>	6	1	GRADUATE
20171	20171	STRATEGIC MARKETING AND MARKETING PLAN - MODULE 1 - <b>a tablet (preferred device) / laptop is required</b>	6	1	GRADUATE
20175	20175	UNDERSTANDING CONSUMER (CONSUMER BEHAVIOUR AND CCT) - MODULE 1 - <b>a tablet (preferred device) / laptop is required</b>	5	1	GRADUATE
20176	20176	UNDERSTANDING CONSUMER (CONSUMER BEHAVIOUR AND CCT) - MODULE 2 - <b>a tablet (preferred device) / laptop is required</b>	7	1	GRADUATE

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<sup>2</sup> Bocconi credit system is ECTS equivalent: each Bocconi credit corresponds to 25 hours workload, of which 8 lecture hours.

<sup>3</sup> Semester 1 = Fall Semester; Semester 2 = Spring Semester.

<sup>4</sup> Undergraduate students can select courses at the undergraduate level only, while graduate students can select courses both at the undergraduate and graduate level.

## DEPARTMENT OF MARKETING

Code <sup>1</sup>	OLD Code	Description	Credits <sup>2</sup>	Semester <sup>3</sup>	Level <sup>4</sup>
20216	20216	MARKETING MANAGEMENT – ADVANCED - <b>a tablet (preferred device) / laptop is required</b>	6	1	GRADUATE
20307	20307	INDUSTRIAL MARKETING	6	1	GRADUATE
20427	20427	MARKETING AND CRM - <b>a tablet (preferred device) / laptop is required</b>	6	1	GRADUATE
20428	20428	PRICING MANAGEMENT - <b>a tablet (preferred device) / laptop is required</b>	6	1	GRADUATE
20429	20429	SALES MANAGEMENT	6	1	GRADUATE
20475	20475	EVENT AND MEGA EVENT MANAGEMENT AND CREATIVE INDUSTRIES	6	1	GRADUATE
20537	20537	WEB AND SOCIAL ANALYTICS	6	1	GRADUATE
20543	20519	SOCIAL MEDIA MARKETING - <b>a tablet (preferred device) / laptop is required</b>	6	1	GRADUATE
20544	20430	DIGITAL AND INTERACTIVE MARKETING	6	1	GRADUATE
20145	20145	BRAND MANAGEMENT - <b>a tablet (preferred device) / laptop is required</b>	5	2	GRADUATE
20206	20206	STRATEGIC MARKETING AND MARKETING PLAN - MODULE 2 - <b>a tablet (preferred device) / laptop is required</b>	6	2	GRADUATE
20311	20311	INTERNATIONAL MARKETING	6	2	GRADUATE
20490	20490	CONSUMER NEUROSCIENCE	6	2	GRADUATE

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<sup>4</sup> Undergraduate students can select courses at the undergraduate level only, while graduate students can select courses both at the undergraduate and graduate level.



## DEPARTMENT OF MARKETING

Code <sup>1</sup>	OLD Code	Description	Credits <sup>2</sup>	Semester <sup>3</sup>	Level <sup>4</sup>
20506	20506	MARKETING DECISIONS - a tablet (preferred device) / laptop is required	6	2	GRADUATE
20520	20520	MARKETING, CUSTOMER VALUE AND CORPORATE PERFORMANCES	6	2	GRADUATE
20529	20529	INNOVATIVE RETAIL DESIGN	6	2	GRADUATE

- <sup>1</sup> Bocconi code system: **30xxx** codes refer to Undergraduate courses. **20xxx** codes refer to Graduate courses. **50xxx** codes refer to courses of the combined Bachelor and Master of Science in Law (the level is determined by which year of the program they are taught in).
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- <sup>3</sup> Semester 1 = Fall Semester; Semester 2 = Spring Semester.
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## DEPARTMENT OF MANAGEMENT (83)

Code <sup>1</sup>	OLD Code	Description	Credits <sup>2</sup>	Semester <sup>3</sup>	Level <sup>4</sup>
30012	30012	BUSINESS STRATEGY	6	1 & 2	UNDERGRADUATE
30060	30060	MANAGEMENT	10	1	UNDERGRADUATE
30153	30153	ORGANIZATION THEORY	6	1 & 2	UNDERGRADUATE
30154	30154	TECHNOLOGY AND INNOVATION MANAGEMENT	6	1 & 2	UNDERGRADUATE
30211	30211	LEAN MANAGEMENT	6	1	UNDERGRADUATE
30213	30213	STRATEGIC MANAGEMENT FOR SMALL AND MEDIUM ENTERPRISES	6	1	UNDERGRADUATE
30221	30221	MANAGEMENT OF FASHION COMPANIES	6	1 & 2	UNDERGRADUATE
30222	30222	NEW PRODUCT DEVELOPMENT AND OPEN INNOVATION	6	1	UNDERGRADUATE
30262	30262	LEADERSHIP SKILLS	6	1	UNDERGRADUATE
30263	30263	ORGANIZING ENTREPRENEURSHIP - <b>a tablet (preferred device) / laptop is required</b>	6	1	UNDERGRADUATE
30267	<i>New</i>	MANAGEMENT OF CULTURAL COMPANIES AND INSTITUTIONS	11	1	UNDERGRADUATE
30269	30269	COMPETITIVE STRATEGIES IN CREATIVE INDUSTRIES - <b>a tablet (preferred device) / laptop is required</b>	7	1	UNDERGRADUATE
30296	30296	GLOBAL SUSTAINABILITY STRATEGY	6	1	UNDERGRADUATE
30402	<i>New</i>	PRINCIPLES OF MANAGEMENT	8	1	UNDERGRADUATE
30206	30206	INTRODUCTION TO MANAGEMENT CONSULTING	6	2	UNDERGRADUATE
30209	30209	MANAGEMENT OF COMPETITION AND INNOVATION IN HIGH-TECH	6	2	UNDERGRADUATE

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## DEPARTMENT OF MANAGEMENT

Code <sup>1</sup>	OLD Code	Description	Credits <sup>2</sup>	Semester <sup>3</sup>	Level <sup>4</sup>
30214	30214	SUSTAINABLE OPERATIONS MANAGEMENT	6	2	UNDERGRADUATE
30215	30215	INTERNATIONAL BUSINESS AND MANAGEMENT	6	2	UNDERGRADUATE
30218	30218	ENTREPRENEURIAL STRATEGY	6	2	UNDERGRADUATE
30219	30219	BUSINESS PLAN - a <b>tablet (preferred device) / laptop is required</b>	6	2	UNDERGRADUATE
30276	30276	FAMILY BUSINESS STRATEGIES - a <b>tablet (preferred device) / laptop is required</b>	6	2	UNDERGRADUATE
30297	30297	MANAGING CREATIVITY	6	2	UNDERGRADUATE
30298	30298	DIVERSITY MANAGEMENT AND POLICY	6	2	UNDERGRADUATE
30314	30314	ENTREPRENEURIAL ECONOMICS AND ENTREPRENEURSHIP	6	2	UNDERGRADUATE
30378	30378	THE TRANSFORMATION OF CULTURAL SECTOR AND ART MARKET: CRITICAL ISSUES AND CASES	6	2	UNDERGRADUATE
30380	30380	THE GLOBAL INDUSTRY OF IMAGINERIES	6	2	UNDERGRADUATE
30382	30382	THE SUSTAINABILITY OF LOCAL PRODUCTIONS IN A GLOBAL WORLD	6	2	UNDERGRADUATE
30383	30383	DIGITAL DISRUPTION AND ENTREPRENEURSHIP	6	2	UNDERGRADUATE
30438	30381	USER GENERATED CULTURE	6	2	UNDERGRADUATE
20121	20121	GLOBAL OPERATIONS AND SUPPLY CHAIN MANAGEMENT	6	1	GRADUATE
20123	20123	CORPORATE GOVERNANCE - a <b>tablet (preferred device) / laptop is required</b>	5	1	GRADUATE

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## DEPARTMENT OF MANAGEMENT

Code <sup>1</sup>	OLD Code	Description	Credits <sup>2</sup>	Semester <sup>3</sup>	Level <sup>4</sup>
20133	20133	INDUSTRY ANALYSIS (Industrial economics and economics of innovation) - <b>a tablet (preferred device) / laptop is required</b>	8	1	GRADUATE
20158	20158	ORGANIZATION - <b>a tablet (preferred device) / laptop is required</b>	6	1	GRADUATE
20162	20162	HUMAN RESOURCE MANAGEMENT - <b>a tablet (preferred device) / laptop is required</b>	6	1	GRADUATE
20237	20237	MANAGEMENT OF FASHION AND LUXURY COMPANIES	6	1 & 2	GRADUATE
20241	20241	MANAGEMENT OF DESIGN	6	1	GRADUATE
20292	20292	INNOVATION IN SERVICES	6	1	GRADUATE
20319	20319	CHANGE MANAGEMENT	6	1	GRADUATE
20323	20323	IT MANAGEMENT	6	1	GRADUATE
20325	20325	MANAGEMENT CONSULTING	6	1	GRADUATE
20332	20332	GLOBAL STRATEGIC MANAGEMENT - <b>reserved for CEMS students</b>	6	1	GRADUATE
20335	20335	ENTREPRENEURSHIP AND BUSINESS PLANNING	6	1	GRADUATE
20336	20336	INTERNATIONAL BUSINESS MANAGEMENT (ADVANCED TOPICS IN INTERNATIONAL BUSINESS)	6	1	GRADUATE
20346	20346	OPERATIONS MANAGEMENT LAB	6	1	GRADUATE
20348	20348	SUPPLY CHAIN MANAGEMENT	6	1	GRADUATE
20349	New	TECHNIQUES FOR INNOVATION MANAGEMENT	6	1	GRADUATE

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## DEPARTMENT OF MANAGEMENT

Code <sup>1</sup>	OLD Code	Description	Credits <sup>2</sup>	Semester <sup>3</sup>	Level <sup>4</sup>
20423	20423	THE SOCIAL LIFE OF INFORMATION: INTERNET IN COMPANIES	6	1	GRADUATE
20424	20424	SOCIAL MOVEMENTS AND THE COMPETITIVE STRATEGY OF FIRMS	6	1	GRADUATE
20425	20425	BUSINESS PROCESS MANAGEMENT AND MODELLING	6	1	GRADUATE
20445	20445	MANAGEMENT OF CULTURAL INDUSTRIES AND INSTITUTIONS - MODULE I (STRATEGY AND GOVERNANCE) - <b>a tablet (preferred device) / laptop is required</b>	6	1	GRADUATE
20451	20451	FUNDAMENTALS OF INNOVATION AND INDUSTRIAL CHANGE - <b>a tablet (preferred device) / laptop is required</b>	7	1	GRADUATE
20452	20452	INDUSTRY AND COMPETITION ANALYSIS - <b>a tablet (preferred device) / laptop is required</b>	7	1	GRADUATE
20455	20455	TECHNOLOGY AND INNOVATION STRATEGY - MODULE I (TECHNOLOGY AND INNOVATION MANAGEMENT) - <b>a tablet (preferred device) / laptop is required</b>	6	1	GRADUATE
20476	20476	TELEVISION	6	1	GRADUATE
20477	20477	MOVIE INDUSTRY	6	1	GRADUATE
20491	20491	SOCIAL ENTREPRENEURSHIP AND IMPACT INVESTING	6	1	GRADUATE
20493	20493	INNOVATION AND COMPETITION IN LIFE SCIENCE	6	1	GRADUATE
20494	20494	INNOVATION AND FIRM STRATEGIES IN ICT SECTORS	6	1	GRADUATE

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## DEPARTMENT OF MANAGEMENT

Code <sup>1</sup>	OLD Code	Description	Credits <sup>2</sup>	Semester <sup>3</sup>	Level <sup>4</sup>
20523	20523	LEADERSHIP AND POWER	6	1	GRADUATE
20524	20524	VALUE CHAINS AND BUSINESS MODELS IN FASHION & LUXURY	6	1	GRADUATE
20525	20525	STRATEGIC MANAGEMENT IN FAMILY BUSINESSES	6	1	GRADUATE
20539	20343	MANAGING THE MULTINATIONAL CORPORATION - <b>a tablet (preferred device) / laptop is required</b>	6	1	GRADUATE
20557	New	FASHION & LUXURY MANAGEMENT - <b>reserved for CEMS students</b>	6	1	GRADUATE
20147	20147	INNOVATION MANAGEMENT- <b>a tablet (preferred device) / laptop is required</b>	6	2	GRADUATE
20160	20160	CORPORATE STRATEGY - <b>a tablet (preferred device) / laptop is required</b>	8	2	GRADUATE
20167	20167	PRODUCT INNOVATION AND MARKET CREATION - <b>a tablet (preferred device) / laptop is required</b>	5	2	GRADUATE
20209	20209	IT CONSULTING	6	2	GRADUATE
20322	20322	DECISION MAKING AND NEGOTIATION - <b>a tablet (preferred device) / laptop is required</b>	6	2	GRADUATE
20329	20329	PROJECT MANAGEMENT	6	2	GRADUATE
20331	20331	CORPORATE SOCIAL RESPONSIBILITY	6	2	GRADUATE
20402	20402	INNOVATION, GROWTH AND SUSTAINABILITY - <b>a tablet (preferred device) / laptop is required</b>	6	2	GRADUATE
20412	20412	GREEN MANAGEMENT AND CORPORATE SUSTAINABILITY	6	2	GRADUATE

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## DEPARTMENT OF MANAGEMENT

Code <sup>1</sup>	OLD Code	Description	Credits <sup>2</sup>	Semester <sup>3</sup>	Level <sup>4</sup>
20456	20456	TECHNOLOGY AND INNOVATION STRATEGY - MODULE II (TECHNOLOGY ENTREPRENEURSHIP) - <b>a tablet (preferred device) / laptop is required</b>	10	2	GRADUATE
20457	20457	DEVELOPING YOUR COMPANY - <b>a tablet (preferred device) / laptop is required</b>	6	2	GRADUATE
20460	20460	INTERNET, PUBLISHING AND MUSIC - <b>a tablet (preferred device) / laptop is required</b>	10	2	GRADUATE
20465	20465	GLOBAL MANAGEMENT PRACTICE - <b>reserved for CEMS students - a tablet (preferred device) / laptop is required</b>	6	2	GRADUATE
20467	20467	COMMUNITY BASED INNOVATION AND STRATEGY	6	2	GRADUATE
20480	20480	PERFORMANCE MEASUREMENT AND CORPORATE STRATEGY - MODULE II (CORPORATE STRATEGY) - <b>a tablet (preferred device) / laptop is required</b>	8	2	GRADUATE
20507	20507	PROJECT AND TEAM MANAGEMENT- <b>a tablet (preferred device) / laptop is required</b>	6	2	GRADUATE
20521	20521	MANAGERIAL ISSUES IN MADE IN ITALY INDUSTRIES - <b>a tablet (preferred device) / laptop is required</b>	6	2	GRADUATE
20522	20522	MANAGING THE GROWING ENTREPRENEURIAL VENTURE	6	2	GRADUATE
20552	New	SPORTS BUSINESS AND MANAGEMENT	6	2	GRADUATE
20558	New	MADE IN ITALY INDUSTRIES AND CREATIVITY MANAGEMENT - <b>a tablet (preferred device) / laptop is required</b>	10	2	GRADUATE

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## DEPARTMENT OF POLICY ANALYSIS AND PUBLIC MANAGEMENT (63)

Code <sup>1</sup>	OLD Code	Description	Credits <sup>2</sup>	Semester <sup>3</sup>	Level <sup>4</sup>
30077	<i>New</i>	PHILOSOPHY OF ART	6	1	UNDERGRADUATE
30152	30152	PUBLIC MANAGEMENT	6	1	UNDERGRADUATE
30193	30193	MANAGEMENT OF INTERNATIONAL AND SUPRANATIONAL ORGANIZATIONS	6	1	UNDERGRADUATE
30195	30195	ECONOMICS (POVERTY, INEQUALITY AND INCOME DISTRIBUTION)	6	1	UNDERGRADUATE
30200	30200	POLITICAL SCIENCE	6	1	UNDERGRADUATE
30247	30247	METHOD, CRITIQUE AND RESEARCH IN ARTISTIC DISCIPLINES II - MODULE I (VISUAL CULTURES)	6	1	UNDERGRADUATE
30264	30264	PUBLIC FINANCE	6	1	UNDERGRADUATE
30280	30050	APPLICATIONS FOR MANAGEMENT	6	1	UNDERGRADUATE
30317	30317	POLITICAL SCIENCE AND COMPARATIVE POLITICS - <b>a tablet (preferred device) / laptop is required</b>	8	1	UNDERGRADUATE
30333	<i>New</i>	MANAGEMENT OF INTERNATIONAL, SUPRANATIONAL AND NATIONAL INSTITUTIONS - <b>a tablet (preferred device) / laptop is required</b>	8	1	UNDERGRADUATE
30334	<i>New</i>	INTERNATIONAL RELATIONS - <b>a tablet (preferred device) / laptop is required</b>	8	1	UNDERGRADUATE
30440	<i>New</i>	NONPROFITS AND PHILANTHROPY	6	1	UNDERGRADUATE
30441	<i>New</i>	LONG TERM INVESTMENTS: FINANCE AND MANAGEMENT	6	1	UNDERGRADUATE

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## DEPARTMENT OF POLICY ANALYSIS AND PUBLIC MANAGEMENT

Code <sup>1</sup>	OLD Code	Description	Credits <sup>2</sup>	Semester <sup>3</sup>	Level <sup>4</sup>
30444	30152	PUBLIC MANAGEMENT (BUSINESS GOVERNMENT RELATIONS)	6	1	UNDERGRADUATE
30035	New	ECONOMIC HISTORY AND HISTORY OF ECONOMIC THOUGHT	8	2	UNDERGRADUATE
30056	30056	EUROPEAN ECONOMIC POLICY	6	2	UNDERGRADUATE
30196	30196	INTERNATIONAL RELATIONS	6	2	UNDERGRADUATE
30197	30197	SOCIOLOGY	6	2	UNDERGRADUATE
30203	30203	INTERNATIONAL DEMOGRAPHY	6	2	UNDERGRADUATE
30245	New	METHOD AND RESEARCH IN ARTS	6	2	UNDERGRADUATE
30266	30266	METHOD, CRITIQUE AND RESEARCH IN ARTISTIC DISCIPLINES II - MODULE II (SOCIAL THEORY AND CINEMA)	6	2	UNDERGRADUATE
30299	30299	GOVERNMENT AND BUSINESS	6	2	UNDERGRADUATE
30328	30328	HISTORY (MODULE I - GLOBAL HISTORY) - <b>a tablet (preferred device) / laptop is required</b>	6	2	UNDERGRADUATE
30329	New	HISTORY (MODULE II- HISTORY OF POLITICAL INSTITUTIONS) - <b>a tablet (preferred device) / laptop is required</b>	6	2	UNDERGRADUATE
30331	30331	POLITICAL PHILOSOPHY - <b>a tablet (preferred device) / laptop is required</b>	6	2	UNDERGRADUATE
30337	New	POLICY EVALUATION - <b>a tablet (preferred device) / laptop is required</b>	8	2	UNDERGRADUATE
30372	30372	GLOBAL HISTORY	6	2	UNDERGRADUATE
30384	30384	TOURISM, LOCAL IDENTITY AND DESTINATION MANAGEMENT	6	2	UNDERGRADUATE

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## DEPARTMENT OF POLICY ANALYSIS AND PUBLIC MANAGEMENT

Code <sup>1</sup>	OLD Code	Description	Credits <sup>2</sup>	Semester <sup>3</sup>	Level <sup>4</sup>
30385	30385	POLICIES FOR ARTS AND CULTURE	6	2	UNDERGRADUATE
30396	30396	METHOD, CRITIQUE AND RESEARCH IN ARTISTIC DISCIPLINES II - MODULE II (ART AND POLITICS)	6	2	UNDERGRADUATE
30445	30397	SHARING ECONOMY AND SMART CITIES MANAGEMENT	6	2	UNDERGRADUATE
20132	20132	ECONOMIC PROSPECTS - <b>a tablet (preferred device) / laptop is required</b>	6	1	GRADUATE
20234	20234	POPULATION DYNAMICS AND ECONOMICS	6	1	GRADUATE
20271	20271	PUBLIC ECONOMICS	6	1	GRADUATE
20273	20273	PUBLIC MANAGEMENT FOR COMPETITIVENESS	6	1	GRADUATE
20281	20281	COMPARATIVE BUSINESS HISTORY: COMPETITION AND GLOBALIZATION	6	1	GRADUATE
20469	20469	INSTITUTIONS, GOVERNMENT AND SOCIETY - MODULE I	6	1	GRADUATE
20472	20472	HERITAGE MANAGEMENT	6	1	GRADUATE
20473	20473	MUSEUM MANAGEMENT	6	1	GRADUATE
20495	20495	HEALTHCARE MANAGEMENT AND POLICY	6	1	GRADUATE
20497	20497	BUSINESS AND POLITICS - <b>a tablet (preferred device) / laptop is required</b>	6	1	GRADUATE
20509	20509	STRATEGIC PUBLIC MANAGEMENT - <b>a tablet (preferred device) / laptop is required</b>	9	1	GRADUATE

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## DEPARTMENT OF POLICY ANALYSIS AND PUBLIC MANAGEMENT

Code <sup>1</sup>	OLD Code	Description	Credits <sup>2</sup>	Semester <sup>3</sup>	Level <sup>4</sup>
20511	20511	POLITICS AND POLICY MAKING- <b>a tablet (preferred device) / laptop is required</b>	6	1	GRADUATE
20518	20518	CITIES, CULTURAL TOURISM AND URBAN LIFE	6	1	GRADUATE
20555	20527	CITIES AND REGIONS: MANAGING GROWTH AND CHANGE	6	1	GRADUATE
20148	20148	BUSINESS HISTORY	6	2	GRADUATE
20269	20269	ECONOMICS OF EUROPEAN INTEGRATION	6	2	GRADUATE
20278	20278	PROJECT MANAGEMENT AND FUNDING OF INTERNATIONAL PROGRAMS	6	2	GRADUATE
20446	20446	MANAGEMENT OF CULTURAL INDUSTRIES AND INSTITUTIONS - MODULE II (COMPARATIVE CULTURAL PUBLIC POLICIES AND FUNDRAISING) - <b>a tablet (preferred device) / laptop is required</b>	6	2	GRADUATE
20447	20447	CULTURAL MEDIATION - <b>a tablet (preferred device) / laptop is required</b>	8	2	GRADUATE
20458	20458	ART MANAGEMENT AND MARKETS	10	2	GRADUATE
20487	20487	TOURISM CULTURE AND TERRITORIAL MARKETING	10	2	GRADUATE
20488	20488	THEATRE FESTIVALS AND LIVE PERFORMANCES	10	2	GRADUATE
20512	20512	ECONOMICS AND POLICY OF GLOBAL MARKETS - <b>a tablet (preferred device) / laptop is required</b>	9	2	GRADUATE
20513	20513	POLICY ANALYSIS AND EVALUATION	8	2	GRADUATE

<sup>1</sup> Bocconi code system: **30xxx** codes refer to Undergraduate courses. **20xxx** codes refer to Graduate courses. **50xxx** codes refer to courses of the combined Bachelor and Master of Science in Law (the level is determined by which year of the program they are taught in).

<sup>2</sup> Bocconi credit system is ECTS equivalent: each Bocconi credit corresponds to 25 hours workload, of which 8 lecture hours.

<sup>3</sup> Semester 1 = Fall Semester; Semester 2 = Spring Semester.

<sup>4</sup> Undergraduate students can select courses at the undergraduate level only, while graduate students can select courses both at the undergraduate and graduate level.

## DEPARTMENT OF POLICY ANALYSIS AND PUBLIC MANAGEMENT

Code <sup>1</sup>	OLD Code	Description	Credits <sup>2</sup>	Semester <sup>3</sup>	Level <sup>4</sup>
20514	20514	PUBLIC ACCOUNTING AND PERFORMANCE MANAGEMENT - <b>a tablet (preferred device) / laptop is required</b>	9	2	GRADUATE
20515	20515	MANAGING BUSINESS GOVERNMENT RELATIONS	6	2	GRADUATE
20516	20516	MANAGEMENT OF INTERNATIONAL ORGANIZATIONS AND NGO'S	6	2	GRADUATE
20526	20526	MANAGING INNOVATION IN HEALTHCARE	6	2	GRADUATE
20528	20528	GLOBALIZATION, DIVERGENCE AND INEQUALITY IN HISTORICAL PERSPECTIVE	6	2	GRADUATE
20531	20531	COMPARATIVE POLITICS AND DEMOCRATIC THEORY	6	2	GRADUATE
20549	20168	FOUNDATIONS OF GLOBALIZATION - MODULE 2 (Comparative evolution of international business) - <b>a tablet (preferred device) / laptop is required</b>	6	2	GRADUATE
20551	New	STATES, CIVIL SOCIETY AND SOCIAL WELFARE	6	2	GRADUATE

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